## (A4N \$0.61) Speculative Buy

EURØZ HARTLEYS

Analyst	Date	Price Target
Steven Clark	4 <sup>th</sup> June 2021	\$0.86/sh 🛕 from \$0.80/sh

## **Precursor Production Facility**

#### **Event**

A4N has announced its intent to construct a nominal 200tpa Precursor Production Facility (PPF) on the HPA First Project site within the Gladstone Development Area. Gross proceeds of A\$50m have been raised to fund construction of the facility and place orders for long lead items for the full-scale commercial HPA facility.

#### **Impact**

- The PPF will facilitate the decoupling of 5N Al Precursor cash flows from the long lead component of the full-scale facility;
- A demand-driven blend of 5N AI Precursors #1 & #2 will be produced in FY23 to fulfil immediate end user demand;
- The PPF reagent supply agreement with Orica Ltd (ASX: ORI) heightens our confidence in the execution of a definitive agreement;
- Incorporation of forecast cash flows from the PPF and the midpoint of guided full-scale plant capex savings provides a A\$40m (\$0.05/sh) uplift to our NPV<sub>10</sub> valuation;
- We have decreased our model risk weighting by 5% in recognition of reduced potential dilution and a de-risked path to commercial production.

#### Action

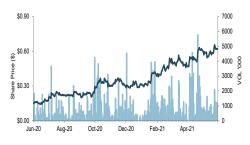
We maintain our Speculative Buy recommendation and increase our Price Target to \$0.86/sh (prev. \$0.80/sh).

#### **Key Catalysts**

- Definitive agreement with Orica Ltd;
- Binding product offtake agreements;
- Gladstone site environmental permitting;
- Revised MCU approval;
- Project financing;
- Optimised HPA First Project DFS;
- Project FID;
- Potential production of HPA powder and pellets at 5N purity;
- Strategic equity transaction(s) with project counterparties;

Alpha HPA Ltd		Year End	30 June
Share Price		<b>0.61</b>	<b>A\$/sh</b>
Price Target		<b>0.86</b>	<b>A\$/sh</b>
Valuation		0.86	A\$/sh
Shares on Issue		868	m (dil)
Market Capitalisation		530	A\$m
Enterprise Value		454	A\$m
Debt (Jun-21)		-	A\$m
Unpaid Capital		26	A\$m
Cash (Jun-21)		51	A\$m
Largest Shareholder		Regal	9.0%
Production F/Cast	2023F	2024F	2025F
4N+ HPA (kt)	0.16	5.2	9.2
5N+ Al Precursors (kt)		0.20	0.20
Assumptions	2023F	2024F	2025F
4N+ HPA Price (US\$/k Operating Costs (US\$/ AUD/USD (x)		6.5	22.5 6.5 0.74
Key Financials	2023F	2024F	2025F
Revenue (A\$m)	11	106	293
EBITDA (A\$m)	1		210
NPAT (A\$m)	-21		120
Cashflow (A\$m)	-20		137
CFPS (Ac)	-2.3		15.9
P/CFPS (x)	na		3.8
EPS (Ac)	-2.5	353%	13.9
EPS growth (%)	na		122%
P/E (x)	na		4.4
EV/EBITDA (x)	na		2.8
EV/EBIT (x)	na		3.0
DPS (Ac)	0.0		0.0
Dividend Yield (%)	0%		0%
ND/ND + Equity (%)	80%		14%
Interest Cover (x)	na		na

#### **Share Price Chart**



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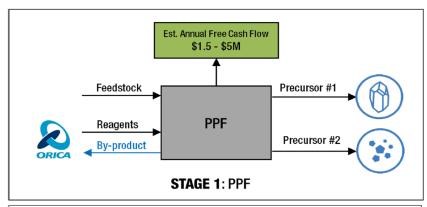
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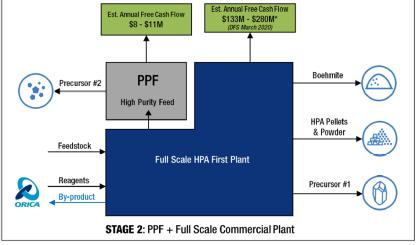
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#### **Analysis**

Whilst modest as a standalone facility in terms of free cash generation, we see significant value in the capacity of the PPF to immediately service demand for A4N's 5N AI precursors and establish market share ~15 months in advance of initial production from the full scale HPA First Project. The PPF will utilise the same suppliers for feedstock and process reagents as the full scale facility, with the sole difference being the delivery of reagents to the PPF via truck load-out (as opposed to pipe connections to Orica's adjacent plant).

Subsequent to commissioning of the full scale HPA First Project, a high purity aluminium feed fed directly by the full scale plant will be converted to >200tpa of Al Precursor #2. We ultimately think Al Precursor #2 capacity (and in turn production) will materially exceed 200tpa with reference to the growing adoption of aluminium bearing cathode chemistries and impurity levels of recent production batches (<1ppm total impurities).





Source: Company Reports

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Initial PPF production will comprise a demand-driven blend of Al Precursors #1 and #2, in addition to pre-commercial volumes of HPA and boehmite in the vicinity of 1-5tpa. We derive an NPV<sub>10</sub> valuation of A\$30m for the PPF (20-year DCF in alignment with the indicative term of the Orica MoU) with reference to the following assumptions:

- Commencement of plant construction and initial production in Jul'21 and Aug'22 respectively;
- Plant capex of A\$27.6m with initial FY23 production of 90t Al Precursor #1, 74t Al Precursor #2 and 3t HPA at base scenario pricina:
- LT PPF production rate of 200tpa of Al Precursor #2 at the upper end of price guidance (US\$45/kg);
- LT PPF operating costs of A\$1.8m inclusive of licensor fees, implying LT avg. annual EBITDA of \$10.4m pa;

In the absence of clarity on final commercial allocations, pricing and unit costs at scale, our modelling of cash flows from the full scale plant conservatively does not incorporate the material uplift in earnings we anticipate from commercial production of Al Precursor #1.

Noting the production of both precursors excludes the drying, calcination and milling phases of the flowsheet used to produce the existing HPA powder and pellets, we estimate that production of Al Precursor #1 under the commercial facility will displace HPA production at a ratio of ~6.5:1, and at a comparatively lower unit cost as outlined below. Further to which, our modelling is yet to incorporate the capex and opex savings of a key process improvement leading to the removal of the energy intensive jet milling phase in producing HPA for its dominant application within LiB cells.

		DFS	Optimised DFS
Source		Mar'20 Release	EHL estimates
LT avg. HPA price assumed (bull case adopted)	US\$/kg	25	25
LT avg. 5N Precursor price	US\$/kg	na	50
HPA production	tpa	10,000	9,000
Precursor production	tpa	-	1,000
Weighted avg. unit operating costs	US\$/kg	5.9	5.2
Steady-state revenue	A\$m	338	372
Steady-state EBITDA	A\$m	258	297

Assumes AUD/USD rate of 0.74

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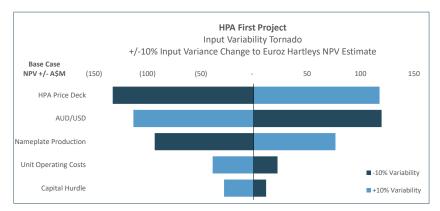
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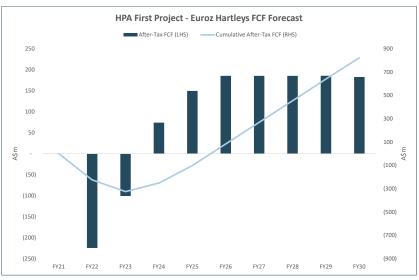


#### **Key Variables**

Annua	al EBITDA	A (A\$m)	\$m) 4N HPA Price (US\$/kg)								
		\$12.5	\$15.0	\$17.5	\$20.0	\$22.5	\$25.0	\$27.5	\$30.0	\$32.5	\$35.0
-: 6	\$13.0	39	73	106	140	174	208	242	275	309	343
(incl. \$/kg)	\$12.0	49	83	116	150	184	218	252	285	319	353
sts (A	\$11.0	59	93	126	160	194	228	262	295	329	363
	\$10.0	69	103	136	170	204	238	272	305	339	373
ting	\$9.0	79	113	146	180	214	248	282	315	349	383
	\$8.0	89	123	156	190	224	258	292	325	359	393
od b	\$7.0	99	133	166	200	234	268	302	335	369	403
Total Opera by-product	\$6.0	109	143	176	210	244	278	312	345	379	413
ļ Ņ	\$5.0	119	153	186	220	254	288	322	355	389	423

Valua	tion (A\$/	sh)	h) 4N HPA Price (US\$/kg)								
		\$12.5	\$15.0	\$17.5	\$20.0	\$22.5	\$25.0	\$27.5	\$30.0	\$32.5	\$35.0
	0.78	0.11	0.26	0.40	0.55	0.70	0.84	0.99	1.14	1.28	1.43
	0.77	0.12	0.27	0.42	0.57	0.71	0.86	1.01	1.16	1.31	1.46
8	0.76	0.13	0.28	0.43	0.58	0.73	0.88	1.03	1.19	1.34	1.49
	0.75	0.14	0.29	0.45	0.60	0.75	0.90	1.06	1.21	1.36	1.52
AUD/USD	0.74	0.15	0.31	0.46	0.62	0.77	0.93	1.08	1.24	1.39	1.55
D (D	0.73	0.16	0.32	0.48	0.63	0.79	0.95	1.10	1.26	1.42	1.58
<	0.72	0.17	0.33	0.49	0.65	0.81	0.97	1.13	1.29	1.45	1.61
	0.71	0.18	0.35	0.51	0.67	0.83	0.99	1.16	1.32	1.48	1.64
	0.70	0.20	0.36	0.52	0.69	0.85	1.02	1.18	1.35	1.51	1.67





#### **Our Share Price Sensitivity**



#### **Our Market Sensitivity**

#### Price Target \$0.86/sh Valuation \$0.86/sh

#### Bull Scenario \$1.50/sh

A4N realises prices materially in excess of our LT weighted avg. assumption of US\$25/kg subsequent to commercialisation. HPA purity of 5N+ is achieved with margins assisted by the successful penetration of A4N's 5N Al precursors at commercial scale.

#### Base Scenario \$0.86/sh

A4N successfully commercialises the HPA First project and ramps up to nameplate capacity of 10ktpa of HPA equivalent. A4N realises a LT weighted avg. basket price aligned with our LT assumption of US\$25/kg whilst achieving an operating cost profile aligned with Mar'20 DFS metrics.

#### Bear Scenario \$0.30/sh

A4N's proprietary flowsheet is replicated by competitor(s) and/or A4N fails to secure offtake agreements and in turn funding for commercialisation of the HPA First Project.

#### **Company Summary**

Alpha HPA Ltd is pursuing the commercialisation of its proprietary solvent extraction and refining technology (the HPA First Project) to produce High Purity Alumina (HPA). Located in Queensland's Gladstone State Development Area, the HPA First Project is capable of delivering 10.2ktpa of HPA equivalent products into the burgeoning lithium-ion battery and LED lighting markets.

#### Disclaimer

The projections and information above is based on the set assumptions outlined. Due care and attention has been used in the preparation of this information. However actual results may vary from forecasts and any variation may be materially positive or negative. Forecasts by their very nature, are subject to uncertainty and contingencies, many of which are outside the control of Euroz Hartleys.

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<b>Market Statistics</b>					Υ	ear E	nd :	30 June
Share Price	0.61	A\$,	/sh	Dire	ctors			
Issued Capital				Nor	man Sec	kold	Ch	airman
Fully Paid Ordinary	783		m	Rim	as Kairat	tis		MD
Options	85		m	Pete	er Nighti	ngale	D	irector
Total Dil. FPOrd	868		m	Just	in Wern	er	D	irector
				Ant	hony Sgi	ro		NED
Market Cap	530	AS	\$m	Can	n Peacoc	k		NED
Enterprise Value	454	AS	\$m					
Cash (Jun-21)	51	AS	\$m	Sub	stantial	Share	hol	ders
Debt (Jun-21)	0	AS	\$m	Reg	al Funds	Mgm	nt	9.0%
Unpaid Capital	26	A <sup>s</sup>	\$m					
Asset Valuation					A\$m			A\$/sh
HPA First Project (Fu	II-Scale	Plan	ıt)		657			0.76
Precursor Production			,		30			0.03
Corporate Overheads		,			(19)			(0.02)
Cash (Jun-21)					51			0.06
ITM Options					26			0.03
Wonogiri Considerati	on				3			0.00
Total					747			0.86
F/Cast Production (A	\\$m)		20	21F	2022F	202	3F	2024F
4N+ HPA Production		kt		0.0	0.0		0.0	5.2
5N+ Al Precursor Pro-				0.00	0.00		.16	0.20
4N+ HPA Price	US\$	'. ·	2	20.0	20.0		0.0	20.0
Operating Costs*	US\$			0.0	0.0		0.0	6.5
AISC*	US\$	/kg		0.0	0.0	(	0.0	6.9
* Full-Scale Plant								
Ratio Analysis (A\$m)	)		20	21F	2022F	202	3F	2024F
CF (A\$m)				-4.1	-16.6		0.2	63.4
CFPS (Ac/sh)				-0.5	-1.9		2.3	7.3
CF Ratio (x)				na	na		na	8.3
Earnings (A\$m)				-5.5	-16.6		1.3	54.0
EPS (Ac/sh)				-0.6	-1.9	-2	2.5	6.3
EPS Growth (%)				na	na		na	353%
P/E Ratio (x)				na	na		na	9.8
Enterprise Value (A\$r	n)		4	77.8	645.9	76	7.9	707.7
EV/EBITDA (x)	•			na	na		na	7.4
EV/EBIT (x)				na	na		na	8.2
Net Debt (A\$m)			-	51.8	119.3		1.2	181.1
ND/(ND + Equity) (%)	)			na	61%		)%	56%
EBIT Margin (%)				na	na		3%	57%
ROE (%)				-11%	-22%		5%	38%
ROA (%)				-11%	-6%	-(	5%	13%
Div. (Ac/sh)				0%	0%		Э%	0%
Dis. Descent Detie (0/)				0%	0%	(	2%	0%
Div. Payout Ratio (%)								
Div. Payout Ratio (%) Div. Yield (%) Div. Franking (%)				0%	0% 100%	100	Э%	0% 100%

Profit and Loss (A\$m)	2021F	2022F	2023F	2024F
(+) Sales revenue	-	-	10.8	153.5
(+) Interest income (+) Other revenue	1.4	1.0	_	_
Total Revenue	1.4	1.0	10.8	153.5
(-) Costs of production	(0.1)	(0.1)	(10.0)	(47.2)
(-) Corporate overheads	(6.8)	(7.5)	(7.5)	(10.0)
(-) D&A	-	-	(1.1)	(9.4)
(-) Other EBITDA	(5.5)	(6.6)	(6.7)	96.2
EBIT	(5.5)	(6.6)	(7.8)	86.8
(-) Interest Expense	-	(10.0)	(13.5)	(13.5)
NPBT	(5.5)	(16.6)	(21.3)	73.3
(-) Minority Interest NPBT (ex-min.)	(5.5)	(16.6)	(21.3)	73.3
(-) Tax	(5.5)	-	-	(19.4)
Net Profit	(5.5)	(16.6)	(21.3)	54.0
Cash Flow (A\$m)	2021F	2022F	2023F	2024F
Net Profit	(5.5)	(16.6)	(21.3)	54.0
(+) Working Capital Adj.	-	-	-	- 0.4
(+) D&A (+) Tax Expense	-	_	1.1	9.4 19.4
(-) Tax Paid	-	_	_	(19.4)
(+/-) Other	1.4	-	-	-
Operating Cashflow	(4.1)	(16.6)	(20.2)	63.4
(-) Capex & Development	-	(224.6)	(101.7)	(3.2)
(-) Exploration	-	-	-	-
(+/-) Other Investing Cashflow	(2.4)	(224.6)	(101.7)	(3.2)
mivesting cushnow	(2.4)	(224.0)	(101.7)	(3.2)
(+) Equity Issues	50.3	70.0		-
(+) Loan Drawdown	-	200.0	70.0	-
(-) Loan Repayment (-) Dividends	_	-	_	_
Financing Cashflow	50.3	270.0	70.0	-
Net Cashflows	43.8	28.9	(51.9)	60.1
(+/-) FX Adj. EoP Cash Balance	51.8	80.7	28.8	88.9
Balance Sheet (A\$m) Assets	2021F	2022F	2023F	2024F
Cash	51.8	80.7	28.8	88.9
Current Receivables	0.3	0.2	2.2	30.7
Other Current Assets	-	-	-	-
Non-Current Assets Total Assets	52.1	197.0 <b>277.9</b>	298.5 <b>329.4</b>	293.3 <b>412.9</b>
Total Assets	32.1	277.5	329.4	412.3
Liabilities		2022	070.0	070.0
Borrowing(s) Current Accounts Payable	1.0	200.0 1.0	270.0 0.5	270.0 2.4
Other Liabilities	-	-	-	Z. <del>4</del>
Total Liabilities	1.0	201.0	270.5	272.4
Net Assets	51.1	76.9	58.9	140.6



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