BELL POTTER

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Recommendation

BUV (unchanged) **Price** \$0.22 Target (12 months) \$0.35 (previously \$0.36) Risk Speculative

GICS Sector

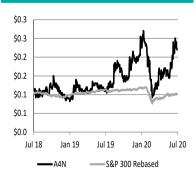
Materials

Expected Return	
Capital growth	59%
Dividend yield	0%
Total expected return	59%
Company Data & Ratio	bs
Enterprise value	\$142m
Market cap	\$150m
Issued capital	680m
Free float	85%
Avg. daily val. (52wk)	\$213,890
12 month price range	\$0.086-\$0.275

Price Performance

	(1m)	(3m)	(12m)
Price (A\$)	0.17	0.13	0.11
Absolute (%)	29.41	76.00	100.00
Rel market (%)	27.90	59.96	109.98

Absolute Price



SOURCE: IRESS

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Speculative

See key risks on page 6. Speculative securities may not be suitable for Retail clients 28 July 2020

Alpha HPA (A4N)

Q4 FY20: HPA First keeps advancing

HPA market outreach, ORI agreement & permitting the focus

A4N continues to advance its HPA First Project through market outreach programs for high purity alumina (HPA) product, formalising the partnering agreement with Orica Ltd (ORI), progressing Gladstone site purchase agreements and project permitting, and commencing project financing discussions.

Further production runs to support HPA sample demand

'Demonstration scale' production runs at the HPA First Pilot Plant are in progress following larger test sample requirements and orders from potential end-users. The trials continue to yield positive results with HPA samples assaying up to 99.998% and increased confidence in scaling-up the HPA First solvent extraction process.

Orica exclusivity extended to support definitive agreement

ORI and A4N have progressed engineering and commercial work for a definitive reagent supply and by-product offtake agreement. ORI's exclusivity period has been extended to 31 October 2020 to support detailed quality control, project interfacing and other necessary workflows.

Debt advisors appointed to coordinate project financing

KPMG Debt Advisory Team (DAT) has been appointed to coordinate project financing and has initiated commercial engagement with several banking groups. KPMG DAT has experience securing funding from the Northern Australia Infrastructure Fund (NAIF) and the Clean Energy Finance Corporate (CEFC). At 30 June 2020, A4N had cash of \$8m and no debt following a \$7m placement during the quarter.

Investment thesis: Speculative Buy, Valuation \$0.35/sh

Our Buy, Speculative recommendation is supported by the potential for A4N's HPA First Project to generate significant free cash flow through supplying 4N HPA to the high-growth lithium ion battery manufacturing sector. The HPA First technology has passed rigorous due diligence by third party technical consultants and through the partnering process with ORI. A4N provides value leverage to the electric vehicle and renewable energy sectors. Our A4N risked and diluted A4N valuation is \$0.35/sh (previously \$0.36/sh).

A4N is a development company with prospective operations and cash flows only. Our Speculative risk rating recognises this higher level of risk and volatility of returns.

Year ending 30 June	2021e	2022e	2023e	2024e
Sales (A\$m)	-	-	57	197
EBITDA (A\$m)	(2)	(2)	27	123
NPAT (reported) (A\$m)	(2)	(16)	(1)	67
NPAT (adjusted) (A\$m)	(2)	(16)	(1)	67
EPS (adjusted) (¢ps)	(0.2)	(1.4)	(0.1)	5.7
EPS growth (%)	na	na	na	na
PER (x)	-99.2x	-16.3x	-390.6x	3.9×
FCF Yield (%)	-54%	-89%	-4%	16%
EV/EBITDA (x)	-70.9x	-70.9x	5.2x	1.2x
Dividend (¢ps)	-	-	-	3.0
Yield (%)	0%	0%	0%	14%
Franking (%)	-	-	-	-
ROE (%)	-2%	-10%	0%	42%

Q4 FY20: HPA First keeps advancing

The June 2020 quarter and recent announcements have highlighted a number of key engineering, permitting and commercial activities for the HPA First Project which continue to advanced, including:

- Market outreach programs for A4N's future HPA products.
- The Definitive Supply and Offtake Agreement with ORI for reagent supply and byproduct offtake;
- Contract negotiations with the Queensland Government for the purchase of project site within the Gladstone Development Area (GSDA);
- Permitting activities; and
- The appointment of the Brisbane based KPMG Debt Advisory Team to coordinate project financing for the HPA First Project.

Orica partnering progresses; exclusivity period extended

The joint A4N-ORI Engineering Co-operation Group has focused on HPA First Project byproduct quality assurance/control, concentration and delivery specifications. Orica's exclusivity over the project has been extended to 31 October 2020 (previously 31 July 2020). We expect a definitive binding agreement to be reached prior to this date on the supply of reagents for the HPA First Project and the offtake of the chemical by-products produced.

Gladstone site purchase negotiations continue

A4N have finalised negotiations with the Queensland Government to purchase the proposed 9.2Ha site adjacent to the Orica Yarwun site within the GSDA. Purchase consideration of \$2.5m is payable on a Final Investment Decision (FID) within 24 months of contract signing. Pre-lodgement documentation has been submitted with the Queensland Office of the Co-ordinator General and Queensland Department of Environment and Science for site preparation. Permitting for the road interface between the Orica and the Alpha HPA project sites has also progressed.

KPMG to lead debt financing

The Brisbane based KPMG Debt Advisory Team (KPMG DAT) has been appointed to coordinate financing for the HPA First project. KPMG DAT have recently been involved in securing funding from lending agencies including the Northern Australia Infrastructure Facility (NAIF) and the Clean Energy Finance Corporation (CEFC) for local projects. The team have commenced commercial engagement with several banking groups. Following the quarterly update, A4N confirmed receiving preliminary interest from a number of domestic and international commercial lenders.

During the quarter, A4N completed a \$7m placement at 14.5c per share. The funds will assist A4N up-scale its HPA pilot plant, progress the market outreach for potential HPA and boehmite products and advance financing and permitting activities associated with the HPA First project.

At 30 June 2020, A4N had cash of \$8m and no debt.

Changes to earnings estimates

We have made no operational adjustments to our A4N model following the June 2020 quarterly report. We have updated shares on issue for the most recent capital raising.

Near term news flow & value catalysts

- Agreement and completion of a definitive and binding Supply and Offtake Agreement with ORI (exclusivity ends on 31 October 2020) or another suitable chemical company counterparty.
- Continued efficiency and operational improvements in the pilot plant at larger volumes and higher grade assaying of pre-cursor and final product HPA.
- Commencement of detailed post-DFS front-end engineering design (FEED) in preparation for engineering, procurement, construction management (EPCM) tendering.
- Environmental and other statutory permitting approvals for the construction of the HPA First Project facility and the required connecting pipeline infrastructure to the chemical counterparty.
- Ongoing discussions and potential signing of offtake agreements with end-users in the lithium ion battery and LED light manufacturing sectors.

Quarterly	cash	flow	summary
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Table 1 - Quarterly cash flow summary A\$k										
Quarter ending	Mar-18	Jun-18	Sep-18	Dec-18	Mar-19	Jun-19	Sep-19	Dec-19	Mar-20	Jun-20
Development	-568	-711	-681	-604	-263	-774	-1,216	-1,201	-1,908	-871
Staff, administration & corporate	-412	-323	-398	-267	-400	-551	-598	-479	-586	-372
R&D refunds	0	0	0	0	0	0	234	684	0	0
Other operating	-207	-59	14	11	8	5	106	106	6	3
Total operating cash flows	-1,187	-1,093	-1,065	-860	-655	-1,320	-1,474	-890	-2,488	-1,240
Total investing cash flows	0	0	50	100	0	0	0	0	0	0
Proceeds from shares net of costs	0	0	3,927	-17	0	0	4,424	2,076	0	7,000
Other financing cash flows	18	0	83	99	35	28	40	39	37	-231
Total financing cash flows	18	0	4,010	82	35	28	4,464	2,115	37	6,769
Beginning cash balance	2,615	1,446	353	3,282	2,604	1,984	692	3,682	4,907	2,456
Total change in cash	-1,169	-1,093	2,995	-678	-620	-1,292	2,990	1,225	-2,451	5,529
Ending cash balance	1,446	353	3,282	2,604	1,984	692	3,682	4,907	2,456	7,984

SOURCE: COMPANY DATA AND BELL POTTER SECURITIES ESTIMATES

Up-scaling HPA First pilot plant

Market outreach program expands potential end-users

Continued market outreach has seen orders for HPA samples from:

- A large lithium-ion battery separator manufacturer in China;
- A notable Taiwanese sapphire glass manufacturer;
- A Taiwanese group testing HPA in high-purity abrasives applications;
- A US sapphire glass manufacturer placing a large (+90kg) order; and
- A South Korean based sapphire glass counterparty.

Requests for boehmite samples were also received from end-users in the US.

During the quarter, A4N progressed to the second stage of samples testing with a US manufacturer of alumina coated separators following the satisfactory assessment on all physical HPA specifications. A4N expects more orders and test work feedback from end-user in the coming months.

Demonstration scale to cater for increased order volumes

As a result of increased test samples orders and the requirement of larger samples, A4N is undertaking a 'demonstration scale' production run. This entails operating the solvent extraction, salt crystallisation and pre-cursor circuit at higher production rates. Assays confirmed that the SX circuit could operate successfully at twice the flow rate of previous trials. A pellet press and sintering kiln were also acquired and commissioned.

Following trial operations of the HPA pre-curser circuit at demonstration-scale, 100% alpha form HPA was produced assaying at 99.998%. These results signify the ability for the HPA First process to maintain high purity levels as processing scale is increased.

High purity gamma-alumina

Adaption of the HPA First Process has successfully yielded high purity gamma-HPA, at purity levels up to 99.997%. This new HPA product varies from other forms of HPA produced from the Pilot Plant and is characterised by its lower density and specific surface area (SSA). These characteristics are sought after as a catalyst in phosphors and certain sapphire glass applications, as wells its application in lithium-ion battery coating techniques.

Alpha HPA Ltd summary

Company description

A4N's HPA First Project is aiming to supply high-purity alumina (HPA) at a purity of greater than 99.99% (or 4N) to the lithium ion battery and light emitting diode (LED) manufacturing sectors. The project's proprietary technology is expected to disrupt incumbent HPA production through significantly lower unit costs. Results of a definitive feasibility study (DFS) announced in March 2020 outlined a 10,000tpa 4N HPA project with a capital cost of \$308m and pre-tax annual cash flow of \$133-280m at 4N HPA prices ranging US\$15,000-25,000/t (prices are currently around \$24,000/t).

HPA First is a solvent extraction process using an aluminium chemical feedstock purchased on globally traded markets. Orica Ltd (ORI) and A4N are advancing a definitive agreement for ORI's supply of process reagents and for by-product offtake. This agreement has required significant third party due diligence of the HPA First process. A 20-year partnership between A4N and ORI is being considered.

Investment thesis: Speculative Buy, Valuation \$0.35/sh

Our Buy, Speculative recommendation is supported by the potential for A4N's HPA First Project to generate significant free cash flow through supplying 4N HPA to the high-growth lithium ion battery manufacturing sector. The HPA First technology has passed rigorous due diligence by third party technical consultants and through the partnering process with ORI. A4N provides value leverage to the electric vehicle and renewable energy sectors. Our A4N risked and diluted A4N valuation is \$0.35/sh (previously \$0.36/sh).

A4N is a development company with prospective operations and cash flows only. Our Speculative risk rating recognises this higher level of risk and volatility of returns.

Valuation methodology

We have modelled the HPA First Project using assumptions consistent with the March 2020 DFS. We have employed a blended valuation of:

- EV/EBITDA multiple applied to steady state earnings, discounted to present value, less a capital cost assumption; and
- NPV of a 20 year project (consistent with expected ORI agreement).

Other adjustments to our valuation include:

- A 30% risk discount to account for project stage;
- An allowance for corporate and administration costs;
- The conversion of in-the-money options; and
- A \$5m capital raise before the end of 2020 at a 15% discount to the current share price for corporate working capital purposes.

Risks

Risk to an investment in A4N include, but are not limited to:

- **Commodity price and exchange rate fluctuations.** The future earnings and valuations of development and operating assets and companies are subject to fluctuations in underlying commodity prices and foreign currency exchange rates.
- **Technology:** Projects may be reliant on commercialisation of new production processes and methodologies which have yet been proven on a large scale. Technology may be replicated by competitors resulting in a loss of market share.
- Infrastructure access. Projects are reliant upon access to transport and pipeline infrastructure. Access to infrastructure is often subject to contractual agreements, permits and capacity allocations. Agreements are typically long-term in nature. Infrastructure can be subject to outages as a result of weather events or the actions of third party providers.
- Operating and capital cost fluctuations. Markets for raw material inputs and labour can fluctuate and cause significant differences between planned and actual operating and capital costs. Key operating costs are linked to commodity and labour markets. Companies are also exposed to costs associated with future land rehabilitation.
- **Sovereign risks.** Companies' assets are subject to the sovereign risk of the country of location and may also be exposed to the sovereign risks of major offtake customers.
- **Regulatory changes.** Changes to the regulation of infrastructure and taxation (among other things) can impact the earnings and valuations of companies.
- **Environmental risks.** Companies are exposed to risks associated with environmental degradation as a result of their production processes.
- **Operating and development risks.** Companies' assets are subject to risks associated with their operation and development. Development assets can be subject to approvals timelines or weather events, causing delays to commissioning and commercial production.
- Occupational health and safety (OH&S) risks. Companies are exposed to OH&S risks.
- **Funding and capital management risks.** Funding and capital management risks can include access to debt and equity finance, maintaining covenants on debt finance, managing dividend payments and managing debt repayments.
- Merger/acquisition risks. Risks associated with value transferred during merger and acquisition activity.
- Impact of pandemic infection such as Coronavirus disease (COVID-19). This may have an adverse impact on the macro economic factors, including the mobility of labour, which can impact asset valuations.

Alpha HPA as at 28 July 2020

Buy, Speculative Recommendation \$0.22 Price \$0.35

Target (12 months)

Bell Potter Securities

Table 2 - Financial summary

Date			28/07/20			
Price	A\$/sh		0.22			
Valuation	A\$/sh		0.35			
PROFIT AND LOSS						
Year ending 30 June	Unit	2020e	2021e	2022e	2023e	2024e
Revenue	\$m	-	-	-	57	197
Expenses	\$m	(6)	(2)	(2)	(30)	(74)
EBITDA	\$m	(6)	(2)	(2)	27	123
Depreciation & amortisation	\$m	-	-	(8)	(16)	(16)
EBIT	\$m	(6)	(2)	(10)	11	107
Net interest expense	\$m	-	-	(6)	(12)	(12)
Profit before tax	\$m	(6)	(2)	(16)	(1)	95
Tax expense	\$m	-	-	-	-	(29)
NPAT (reported)	\$m	(6)	(2)	(16)	(1)	67
NPAT (adjusted)	\$m	(6)	(2)	(16)	(1)	67

CASH FLOW STATEMENT						
Year ending 30 June	Unit	2020e	2021e	2022e	2023e	2024e
OPERATING CASH FLOW						
Receipts from customers	\$m	1	-	-	45	169
Payments to suppliers and employee	\$m	(5)	(3)	(2)	(27)	(70)
Tax paid	\$m	-	-	-	-	(29)
Net interest	\$m	-	-	(6)	(12)	(12)
Other	\$m	-	-	-	-	-
Operating cash flow	\$m	(4)	(3)	(8)	7	59
INVESTING CASH FLOW						
Capex	\$m	(1)	(104)	(222)	(16)	(16)
Acquisitions	\$m	-	-	-	-	-
Other	\$m	-	-	-	-	-
Investing cash flow	\$m	(1)	(104)	(222)	(16)	(16)
FINANCING CASH FLOW						
Debt proceeds/(repayments)	\$m	-	-	200	-	-
Dividends paid	\$m	-	-	-	-	(35)
Proceeds from share issues (net)	\$m	7	157	-	-	-
Other	\$m	-	-	-	-	-
Financing cash flow	\$m	7	157	200	-	(35)
Change in cash	\$m	1	50	(30)	(10)	7
Free cash flow	\$m	(5)	(107)	(230)	(10)	42

BALANCE SHEET						
Year ending 30 June	Unit	2020e	2021e	2022e	2023e	2024e
ASSETS						
Cash	\$m	2	52	22	12	20
Receivables	\$m	-	-	-	11	39
Inventories	\$m	1	0	0	3	7
Capital assets	\$m	4	107	321	322	322
Other assets	\$m	0	0	0	0	0
Total assets	\$m	6	160	344	349	389
LIABILITIES						
Creditors	\$m	2	0	0	6	15
Borrowings	\$m	-	-	200	200	200
Provisions	\$m	-	-	-	-	-
Other liabilities	\$m	-	-	-	-	-
Total liabilities	\$m	2	0	200	206	215
NET ASSETS	\$m					
Share capital	\$m	41	197	197	197	197
Reserves	\$m	2	2	2	2	2
Accumulated losses	\$m	(38)	(40)	(55)	(56)	(25)
Non-controlling interest	\$m	(0)	(0)	(0)	(0)	(0)
SHAREHOLDER EQUITY	\$m	5	159	144	143	174
Weighted average shares	m	610	901	1,171	1,171	1,171

FINANCIAL RATIOS Year ending 30 June	Unit	2020e	2021e	2022e	2023e	2024
VALUATION	Unit	LULUC	20210	LULLU	20200	2024
EPS	Ac/sh	(1)	(0)	(1)	(0)	(
EPS growth (Acps)	%	na	na	na	na	na
PER	х	-22.4x	-99.2x	-16.3x	-390.6x	3.9
DPS	Ac/sh	-	-	-	-	3.0
Franking	%	0%	0%	0%	0%	0%
Yield	%	0%	0%	0%	0%	14%
FCF/share	Ac/sh	(0.9)	(11.8)	(19.6)	(0.8)	3.6
FCF yield	%	-4%	-54%	-89%	-4%	16%
EV/EBITDA	X	-23.6x	-70.9x	-70.9x	5.2x	1.2
LIQUIDITY & LEVERAGE		(*)	()			
Net debt / (cash)	\$m	(2)	(52)	178	188	180
Net debt / Equity	%	-42%	-33%	124%	131%	103%
Net debt / Net debt + Equity	%	-71%	-48%	55%	57%	51%
Net debt / EBITDA	х	0.3x	26.0x	-88.8x	6.9x	1.5
EBITDA /net int expense	х	0.0x	0.0x	-0.3x	2.3x	10.2
PROFITABILITY RATIOS						
EBITDA margin	%	na	na	na	48%	62%
EBIT margin	%	na	na	na	20%	54%
Return on assets	%	-107%	-2%	-6%	0%	18%
Return on equity	%	-136%	-2%	-10%	0%	42%
			2/0	1070	070	
ASSUMPTIONS - Prices (nominal)						
Year ending 30 June	Unit	2020e	2021e	2022e	2023e	20246
4N HPA price	US\$/t	20,000	20,000	20,000	20,000	20,000
4N HPA price	A\$/t	29,100	28,571	27,586	27,211	27,027
FX	US\$/A\$	0.69	0.70	0.73	0.74	0.74
	- 000/A0 -	0.03	0.70	0.75	0.74	0.7-
ASSUMPTIONS - Sales (equity)						
Year ending 30 June	Unit	2018a	2019a	2020e	2021e	20226
4N HPA sales	kt	-	-	-	2.10	7.30
					2.10	1.00
VALUATION - BASE CASE						
HPA First Project (unrisked)						
Multiple valuation (EV/EBITDA) x / \$m					6.5x	367
NPV \$m					0.04	346
· · ·		\) ¢m				
Blended project value (50% NPV, 50%		A) ŞIN			0001	357
Risk discount to account for project sta	•				30%	(107
PV future corporate / admin expenses \$	m					(17
A4N risked EV						233
Accumed conital raise for					¢E 0	
Assumed capital raise \$m	0				\$5.0m	
Assumed raise price \$/sh (15% discour	it)				\$0.19/sh	
Current charge on issue m					600	

Current shares on issue m 680 27 In the money options m 27 Assumed capital raising dilution m Diluted shares on issue m 734 Net debt / (cash) (including options & raising) A\$m (18) Equity value (risked, diluted) \$m 251 Equity value (risked, diluted) \$/sh 0.35

SOURCE: BELL POTTER SECURITIES ESTIMATES

Recommendation structure

Buy: Expect >15% total return on a 12 month view. For stocks regarded as 'Speculative' a return of >30% is expected.

Hold: Expect total return between -5% and 15% on a 12 month view

Sell: Expect <-5% total return on a 12 month view

Speculative Investments are either start-up enterprises with nil or only prospective operations or recently commenced operations with only forecast cash flows, or companies that have commenced operations or have been in operation for some time but have only forecast cash flows and/or a stressed balance sheet.

Such investments may carry an exceptionally high level of capital risk and volatility of returns.

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